

**THE CITY OF WILMINGTON
GENERAL FUND REVENUE PROJECTIONS
FY 2019**

TYPE	FY 2015 Year End	FY 2016 Year End	FY 2017 Year End	FY 2018 2nd Quarter	FY 2018 Budget	FY 2018 Projected	FY 2019 Projected	Budget Variance
PROPERTY TAXES								
Real Estate Tax	\$38,841,255	\$38,905,312	\$39,330,704	\$42,719,617	\$42,847,261	\$41,847,261	\$41,567,487	(\$1,279,774)
Penalty	1,205,608	1,341,043	1,266,207	445,756	1,000,000	1,000,000	1,000,000	0
TOTAL	\$40,046,863	\$40,246,355	\$40,596,911	\$43,165,373	\$43,847,261	\$42,847,261	\$42,567,487	(\$1,279,774)
WAGE TAXES								
Wage Taxes	\$57,891,999	\$57,554,177	\$60,334,780	\$26,977,483	\$60,311,600	\$60,311,600	\$61,916,600	\$1,605,000
Net Profits Tax	5,746,392	5,545,183	6,577,048	386,743	6,000,000	6,000,000	6,500,000	500,000
TOTAL	\$63,638,391	\$63,099,361	\$66,911,828	\$27,364,225	\$66,311,600	\$66,311,600	\$68,416,600	\$2,105,000
OTHER TAXES								
Franchise Fees	\$899,239	\$952,421	\$921,140	\$0	\$952,421	\$952,421	\$921,140	(\$31,281)
Head Taxes	4,260,172	3,926,973	3,853,010	1,886,257	3,874,000	3,874,000	3,874,000	0
Real Estate Transfer	2,501,244	2,174,189	4,459,922	1,856,693	2,404,650	3,004,650	2,804,650	400,000
TOTAL	\$7,660,655	\$7,053,583	\$9,234,072	\$3,742,950	\$7,231,071	\$7,831,071	\$7,599,790	\$368,719
LICENSES/PERMITS/FEES								
Business License	\$1,604,531	\$1,607,335	\$1,596,901	\$188,899	\$1,600,000	\$1,600,000	\$1,600,000	\$0
Permits	1,843,037	2,188,436	2,301,930	1,473,573	2,200,000	2,700,000	2,700,000	500,000
Fees	567,063	612,818	551,131	261,160	600,000	500,000	500,000	(100,000)
TOTAL	\$4,014,631	\$4,408,589	\$4,449,962	\$1,923,632	\$4,400,000	\$4,800,000	\$4,800,000	\$400,000
FINES								
Criminal/Traffic/Instant Ticket	\$4,423,918	\$4,895,422	\$3,312,666	\$1,805,342	\$3,800,000	\$3,600,000	\$5,080,000	\$1,280,000
Parking	3,306,336	3,442,271	2,920,078	1,250,818	3,300,000	3,000,000	3,000,000	(300,000)
TOTAL	\$7,730,254	\$8,337,693	\$6,232,744	\$3,056,161	\$7,100,000	\$6,600,000	\$8,080,000	\$980,000

TYPE	FY 2015 Year End	FY 2016 Year End	FY 2017 Year End	FY 2018 2nd Quarter	FY 2018 Budget	FY 2018 Projected	FY 2019 Projected	Budget Variance
INVESTMENTS								
Interest	\$176,237	\$236,539	\$506,098	\$291,359	\$340,000	\$550,000	\$550,000	\$210,000
Realized Gain/(Loss)	0	0	0	0	0	0	0	0
TOTAL	\$176,237	\$236,539	\$506,098	\$291,359	\$340,000	\$550,000	\$550,000	\$210,000
OTHER REVENUES								
Rentals & Concessions	\$237,032	\$211,749	\$240,380	\$19,518	\$175,000	\$175,000	\$175,000	\$0
General Govt. Charges	1,302,410	1,555,830	1,526,328	655,608	1,540,000	1,540,000	1,540,000	0
Indirect Costs	4,994,467	5,023,446	5,246,555	2,738,319	5,476,638	5,476,638	5,732,304	255,666
Miscellaneous	42,003	86,492	116,572	34,949	63,000	63,000	63,000	0
TOTAL	\$6,575,912	\$6,877,518	\$7,129,835	\$3,448,394	\$7,254,638	\$7,254,638	\$7,510,304	\$255,666
OTHER GOV'TS.								
Reimbursed Port Debt Service	934,165	936,721	\$840,060	\$324,440	\$389,234	\$389,234	\$396,574	\$7,340
State Pension Contribution	5,731,410	5,215,485	5,349,684	778,519	5,269,823	5,269,823	5,789,528	519,705
TOTAL	\$6,665,575	\$6,152,206	\$6,189,744	\$1,102,959	\$5,659,057	\$5,659,057	\$6,186,102	\$527,045
TASK FORCE REVENUES								
Corporate Filing Tax	\$1,107,360	\$1,170,620	\$1,098,960	\$440,920	\$1,183,060	\$1,183,060	\$1,206,760	\$23,700
Limited Liability Corp. Filing Tax	2,675,290	2,774,994	2,807,040	1,149,985	2,837,533	2,837,533	2,979,433	141,900
Lodging Tax	718,064	736,141	730,034	310,357	760,344	760,344	760,344	0
Natural Gas Tax	552,575	431,422	477,244	85,953	537,689	537,689	537,689	0
TOTAL	\$5,053,288	\$5,113,176	\$5,113,278	\$1,987,214	\$5,318,626	\$5,318,626	\$5,484,226	\$165,600
COUNTY SEAT RELIEF PACKAGE								
Statutory Trust Filing Fees	\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000	\$0
NCC Corp. Filing Fees	1,263,501	1,164,511	1,179,350	392,802	1,285,767	1,285,767	1,293,467	7,700
UCC Filings	4,856,864	5,270,874	5,539,656	2,581,132	5,059,396	5,959,396	6,066,696	1,007,300
State of DE P.I.L.O.T	2,538,473	2,498,176	2,497,875	0	2,498,176	2,004,972	2,498,176	0
TOTAL	\$9,658,837	\$9,933,561	\$10,216,881	\$3,973,935	\$9,843,359	\$10,250,135	\$10,858,339	\$1,015,000
SUB-TOTAL GENERAL FUND	\$151,220,644	\$151,458,580	\$156,581,353	\$90,056,203	\$157,305,592	\$157,422,388	\$162,052,848	\$4,747,256

TYPE	FY 2015 Year End	FY 2016 Year End	FY 2017 Year End	FY 2018 2nd Quarter	FY 2018 Budget	FY 2018 Projected	FY 2019 Projected	Budget Variance
TRANSFERS/CARRYOVER								
Prior Years' Surplus	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
WPA	275,000	275,000	275,000	0	275,000	275,000	275,000	0
Other Transfers	0	0	0	0	0	0	0	0
TOTAL	\$275,000	\$275,000	\$275,000	\$0	\$275,000	\$275,000	\$275,000	\$0
GRAND TOTAL	\$151,495,644	\$151,733,580	\$156,856,353	\$90,056,203	\$157,580,592	\$157,697,388	\$162,327,848	\$4,747,256

THE CITY OF WILMINGTON
WATER/SEWER FUND REVENUE PROJECTIONS
FY 2019

TYPE	FY 2015 Year End	FY 2016 Year End	FY 2017 Year End	FY 2018 2nd Quarter	FY 2018 Budget	FY 2018 Projected	FY 2019 Projected	Budget Variance
Direct User Fees	\$47,426,419	\$48,920,621	\$51,245,529	\$27,613,007	\$48,378,000	\$52,378,000	\$52,375,000	\$3,997,000
Stormwater Billings	7,183,801	8,132,100	\$6,557,031	4,002,079	7,874,000	7,874,000	8,046,000	172,000
New Castle County Sewer	18,095,165	18,837,257	\$22,543,855	9,087,676	20,133,523	21,383,523	19,634,665	(498,858)
Rentals	1,031,263	1,113,799	\$922,725	512,362	978,000	978,000	1,062,000	84,000
Solar Panel Revenue	120,296	132,230	\$72,610	15,644	121,000	121,000	31,000	(90,000)
Other	3,540	3,647	\$2,249,135	17,305	0	0	0	0
TOTAL	73,860,485	\$77,139,655	\$83,590,885	\$41,248,072	\$77,484,523	\$82,734,523	\$81,148,665	\$3,664,142