

FY 2020 GENERAL FUND REVENUE PROJECTIONS

TYPE	FY 2015 Year End	FY 2016 Year End	FY 2017 Year End	FY 2018 Year End	FY 2019 Budget	FY 2019 Projected	FY 2020 Projected	Change FY'19 - FY'20
PROPERTY TAXES								
Real Estate Tax	\$38,841,255	\$38,905,312	\$39,330,704	41,886,272	41,567,487	\$41,567,487	\$41,715,724	\$148,237
Penalty	1,205,608	1,341,043	1,266,207	1,379,866	1,000,000	1,200,000	1,200,000	200,000
	\$40,046,863	\$40,246,355	\$40,596,911	\$43,266,138	\$42,567,487	\$42,767,487	\$42,915,724	\$348,237
WAGE TAXES								
Wage Taxes	\$57,891,999	\$57,554,177	\$60,334,780	60,924,168	61,916,600	\$62,416,600	\$63,961,600	\$2,045,000
Net Profits Tax	5,746,392	5,545,183	6,577,048	6,449,989	6,500,000	6,500,000	6,500,000	0
	\$63,638,391	\$63,099,361	\$66,911,828	\$67,374,157	\$68,416,600	\$68,916,600	\$70,461,600	\$2,045,000
OTHER TAXES								
Franchise Fees	\$899,239	\$952,421	\$921,140	888,718	921,140	\$921,140	\$919,113	(\$2,027)
Head Taxes	4,260,172	3,926,973	3,853,010	3,693,366	3,874,000	3,874,000	3,874,000	0
Real Estate Transfer	2,501,244	2,174,189	4,459,922	3,182,700	2,804,650	3,200,000	2,730,178	(74,472)
	\$7,660,655	\$7,053,583	\$9,234,072	\$7,764,784	\$7,599,790	\$7,995,140	\$7,523,291	(\$76,499)
LICENSES/PERMITS/FEES								
Business License	\$1,604,531	\$1,607,335	\$1,596,901	1,653,481	1,602,000	\$1,602,000	\$2,465,290	\$863,290
Permits	1,843,037	2,188,436	2,301,930	3,316,806	2,700,000	2,700,000	2,100,000	(600,000)
Fees	567,063	612,818	551,131	540,145	498,000	498,000	500,000	2,000
	\$4,014,631	\$4,408,589	\$4,449,962	\$5,510,432	\$4,800,000	\$4,800,000	\$5,065,290	\$265,290
FINES								
Criminal/Traffic/Instant Ticket	\$4,423,918	\$4,895,422	\$3,312,666	3,475,383	5,080,000	\$3,580,000	\$6,080,000	\$1,000,000
Parking	3,306,336	3,442,271	2,920,078	2,486,470	3,000,000	2,500,000	3,062,000	62,000
	\$7,730,254	\$8,337,693	\$6,232,744	\$5,961,853	\$8,080,000	\$6,080,000	\$9,142,000	\$1,062,000

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INVESTMENTS								
Interest	\$176,237	\$236,539	\$506,098	989,567	550,000	\$1,100,000	\$1,031,000	\$481,000
Realized Gain/(Loss)	0	0	0	0	0	0	0	0
OTHER REVENUES								
Rentals & Concessions	\$176,237	\$236,539	\$506,098	\$989,567	\$550,000	\$1,100,000	\$1,031,000	\$481,000
General Govt. Charges	\$237,032	\$211,749	\$240,380	202,356	175,000	\$175,000	\$200,000	\$25,000
Indirect Costs	1,302,410	1,555,830	1,526,328	1,466,152	1,540,000	1,540,000	1,500,000	(40,000)
Miscellaneous	4,994,467	5,023,446	5,246,555	5,476,638	5,732,304	5,732,304	8,012,027	2,279,723
	42,003	86,492	116,572	9,093	63,000	63,000	63,000	0
	\$6,575,912	\$6,877,518	\$7,129,835	\$7,154,239	\$7,510,304	\$7,510,304	\$9,775,027	\$2,264,723
OTHER GOV'TS.								
Reimbursed Port Debt Service	934,165	936,721	840,060	389,234	396,574	\$396,574	\$596,356	199,782
State Pension Contribution	5,731,410	5,215,485	5,349,684	6,189,899	5,789,528	5,789,528	6,189,900	400,372
	\$6,665,575	\$6,152,206	\$6,189,744	\$6,579,133	\$6,186,102	\$6,186,102	\$6,786,256	\$600,154
TASK FORCE REVENUES								
Corporate Filing Tax	\$1,107,360	\$1,170,620	\$1,098,960	1,184,380	1,206,760	\$1,206,760	\$1,209,160	\$2,400
Limited Liability Corp. Filing Tax	2,675,290	2,774,994	2,807,040	3,045,425	2,979,433	3,229,433	3,365,033	385,600
Lodging Tax	718,064	736,141	730,034	716,804	760,344	760,344	771,744	11,400
Natural Gas Tax	552,575	431,422	477,244	551,288	537,689	537,689	537,689	0
	\$5,053,288	\$5,113,176	\$5,113,278	\$5,497,897	\$5,484,226	\$5,734,226	\$5,883,626	\$399,400
COUNTY SEAT RELIEF PACKAGE								
Statutory Trust Filing Fees	\$1,000,000	\$1,000,000	\$1,000,000	1,000,000	1,000,000	\$1,000,000	\$1,000,000	\$0
NCC Corp. Filing Fees	1,263,501	1,164,511	1,179,350	1,274,898	1,293,467	1,293,467	1,293,467	0
UCC Filings	4,856,864	5,270,874	5,539,656	6,110,411	6,066,696	6,066,696	6,297,196	230,500
State of DE PILOT	2,538,473	2,498,176	2,497,875	2,004,972	2,498,176	2,498,176	2,498,176	0
	\$9,658,837	\$9,933,561	\$10,216,881	\$10,390,282	\$10,858,339	\$10,858,339	\$11,088,839	\$230,500
SUB-TOTAL GENERAL FUND	\$151,220,644	\$151,458,580	\$156,581,353	\$160,488,481	\$162,052,848	\$161,948,198	\$169,672,653	\$7,619,805

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TRANSFERS/CARRYOVER								
Prior Years' Surplus	\$0	\$0	\$0	0	0	\$0	\$0	\$0
WPA	275,000	275,000	275,000	275,000	275,000	275,000	275,000	0
Other Transfers	0	0	0	0	0	0	0	0
	\$275,000	\$275,000	\$275,000	\$275,000	\$275,000	\$275,000	\$275,000	\$0
GRAND TOTAL GENERAL FUND	\$151,495,644	\$151,733,580	\$156,856,353	\$160,763,481	\$162,327,848	\$162,223,198	\$169,947,653	\$7,619,805

FY 2020 WATER/SEWER FUND REVENUE PROJECTIONS

TYPE	FY 2015 Year End	FY 2016 Year End	FY 2017 Year End	FY 2018 Year End	FY 2019 Budget	FY 2019 Projected	FY 2020 Projected	Change FY'19 - FY'20
Direct User Fees	\$47,426,419	\$48,920,621	\$51,245,529	52,047,403	52,375,000	\$56,875,000	\$54,940,000	\$2,565,000
Stormwater Billings	7,183,801	8,132,100	6,557,031	8,756,776	8,046,000	8,046,000	8,050,000	(16,000)
New Castle County Sewer	18,095,165	18,837,257	22,543,855	21,522,899	19,634,665	18,175,352	19,578,000	(56,665)
Rentals	1,031,263	1,113,799	922,725	981,737	1,062,000	1,062,000	1,085,000	23,000
Solar Panel Revenue	120,296	132,230	72,610	21,142	31,000	31,000	30,000	(1,000)
Other	3,540	3,647	2,249,135	0	0	0	0	0
GRAND TOTAL WATER/SEWER FUND	73,860,485	\$77,139,655	\$83,590,885	\$83,329,957	\$81,148,665	\$84,189,352	\$83,663,000	\$2,514,335