

**FY 2021  
General Fund Projected Revenue**

REVENUE TYPE	FY 2017 Year End	FY 2018 Year End	FY 2019 Year End	FY 2020 Budget	Pre-COVID			FY 2021 Projected Post-COVID	Post-COVID		% Change from FY 2021 Proposed	Change from FY 2020 Budget	% Change from FY 2020 Budget
					FY 2020 Projected YE (Q3 WEFAC)	FY 2021 Proposed Budget	Change from FY 2020 Budget		Change from FY 2021 Proposed	G / F - 1			
	A	B	C	D	E	F	F - D	G	G - F	G / F - 1	G - D	G / D - 1	
<b>PROPERTY TAXES</b>													
Real Estate Tax	39,330,704	41,886,272	\$41,409,287	\$41,715,724	\$42,047,947	\$41,999,742	\$284,018	\$41,142,742	(\$857,000)	-2.0%	(\$572,982)	-1.4%	
Penalty	1,266,207	1,379,866	1,338,299	1,200,000	1,488,628	1,200,000	\$0	1,000,000	(200,000)	-16.7%	(200,000)	-16.7%	
<b>TOTAL</b>	<b>\$40,596,911</b>	<b>\$43,266,138</b>	<b>\$42,747,586</b>	<b>\$42,915,724</b>	<b>\$43,536,575</b>	<b>\$43,199,742</b>	<b>\$284,018</b>	<b>\$42,142,742</b>	<b>(\$1,057,000)</b>	<b>-2.4%</b>	<b>(\$772,982)</b>	<b>-1.8%</b>	
<b>WAGE TAXES</b>													
Wage Taxes	\$60,334,733	\$60,924,168	\$61,686,669	\$63,961,600	\$64,467,355	\$65,933,705	\$1,972,105	\$60,017,574	(\$5,916,131)	-9.0%	(\$3,944,026)	-6.2%	
Net Profits Tax	6,577,048	6,449,989	6,746,611	6,500,000	6,635,802	6,500,000	0	5,822,796	(677,204)	-10.4%	(677,204)	-10.4%	
<b>TOTAL</b>	<b>\$66,911,781</b>	<b>\$67,374,157</b>	<b>\$68,433,280</b>	<b>\$70,461,600</b>	<b>\$71,103,157</b>	<b>\$72,433,705</b>	<b>\$1,972,105</b>	<b>\$65,840,370</b>	<b>(\$6,593,335)</b>	<b>-9.1%</b>	<b>(\$4,621,230)</b>	<b>-6.6%</b>	
<b>OTHER TAXES</b>													
Franchise Fees	\$921,140	\$888,718	\$899,562	\$919,113	\$764,123	\$900,000	(\$19,113)	\$764,123	(\$135,877)	-15.1%	(\$154,990)	-16.9%	
Head Taxes	3,853,010	3,693,366	3,764,224	3,874,000	3,569,214	3,714,239	(159,761)	3,207,062	(507,177)	-13.7%	(666,938)	-17.2%	
Real Estate Transfer (Residential)	1,845,597	2,040,054	2,430,142	1,927,147	1,927,147	2,054,000	\$126,853	1,269,544	(784,456)	-38.2%	(657,603)	-34.1%	
Real Estate Transfer (Commercial)	2,614,326	1,142,646	1,077,894	803,031	3,612,137	1,026,000	\$222,969	736,991	(289,009)	-28.2%	(66,040)	-8.2%	
<b>TOTAL</b>	<b>\$9,234,072</b>	<b>\$7,764,784</b>	<b>\$8,171,822</b>	<b>\$7,523,291</b>	<b>\$9,872,621</b>	<b>\$7,694,239</b>	<b>\$170,948</b>	<b>\$5,977,720</b>	<b>(\$1,716,519)</b>	<b>-22.3%</b>	<b>(\$1,545,571)</b>	<b>-20.5%</b>	
<b>LICENSES/PERMITS/FEES</b>													
Business License	\$1,600,301	\$1,653,481	\$1,693,213	\$2,465,290	\$1,678,074	\$1,693,000	(\$772,290)	\$1,608,350	(\$84,650)	-5.0%	(\$856,940)	-34.8%	
Permits	2,301,930	3,316,806	2,493,002	2,100,000	3,152,558	2,207,000	107,000	1,792,003	(414,997)	-18.8%	(307,997)	-14.7%	
Fees	547,731	540,145	595,876	500,000	650,325	557,000	57,000	483,119	(73,881)	-13.3%	(16,881)	-3.4%	
<b>TOTAL</b>	<b>\$4,449,962</b>	<b>\$5,510,432</b>	<b>\$4,782,091</b>	<b>5,065,290</b>	<b>\$5,480,957</b>	<b>\$4,457,000</b>	<b>(\$608,290)</b>	<b>\$3,883,472</b>	<b>(\$573,528)</b>	<b>-12.9%</b>	<b>(\$1,181,818)</b>	<b>-23.3%</b>	
<b>FINES</b>													
Criminal	\$238,285	\$201,870	159,391	230,000	\$127,438	\$200,000	(\$30,000)	\$200,000	\$0	0.0%	(\$30,000)	-13.0%	
Instant Ticket	295,872	290,982	391,471	400,000	286,736	280,000	(120,000)	240,270	(39,730)	-14.2%	(159,730)	-39.9%	
Redlight	2,778,509	2,982,531	3,307,518	5,450,000	3,732,713	5,441,000	(9,000)	4,785,404	(655,596)	-12.0%	(664,596)	-12.2%	
Parking	2,920,078	2,486,470	3,086,947	3,062,000	3,012,873	3,452,000	390,000	2,928,467	(523,533)	-15.2%	(133,533)	-4.4%	
<b>TOTAL</b>	<b>\$6,232,744</b>	<b>\$5,961,853</b>	<b>\$6,945,327</b>	<b>9,142,000</b>	<b>\$7,159,760</b>	<b>\$9,373,000</b>	<b>\$231,000</b>	<b>\$8,154,141</b>	<b>(\$1,218,859)</b>	<b>-13.0%</b>	<b>(\$987,859)</b>	<b>-10.8%</b>	
<b>INVESTMENTS</b>													
Interest	\$506,098	\$989,567	\$1,947,184	\$1,031,000	\$1,128,053	\$369,000	(\$662,000)	\$184,500	(\$184,500)	-50.0%	(\$846,500)	-82.1%	
Realized Gain/(Loss)	0	0	0	0	0	\$0	0	0	0	0.0%	0	0.0%	
<b>TOTAL</b>	<b>\$506,098</b>	<b>\$989,567</b>	<b>\$1,947,184</b>	<b>\$1,031,000</b>	<b>\$1,128,053</b>	<b>\$369,000</b>	<b>(\$662,000)</b>	<b>\$184,500</b>	<b>(\$184,500)</b>	<b>-50.0%</b>	<b>(\$846,500)</b>	<b>-82.1%</b>	

**FY 2021  
General Fund Projected Revenue  
(continued)**

REVENUE TYPE	FY 2017 Year End	FY 2018 Year End	FY 2019 Year End	FY 2020 Budget	Pre-COVID			FY 2021 Projected Post-COVID	Change from FY 2021 Proposed	% Change from FY 2021 Proposed	Change from FY 2020 Budget	% Change from FY 2020 Budget
					FY 2020 Projected YE (Q3 WEFAC)	FY 2021 Proposed Budget	Change from FY 2020 Budget					
	A	B	C	D	E	F	F - D	G	G - F	G / F - 1	G - D	G / D - 1
<b>OTHER REVENUES</b>				2,279,722								
Rentals & Concessions	\$240,380	\$202,356	\$213,317	\$200,000	\$229,926	\$205,000	\$5,000	\$190,712	(\$14,288)	-7.0%	(\$9,288)	-4.6%
General Govt. Charges	1,522,703	1,466,152	1,512,715	1,500,000	1,278,971	1,500,000	0	1,401,007	(\$98,993)	-6.6%	(98,993)	-6.6%
Indirect Costs	5,246,555	5,476,638	5,732,305	8,012,027	8,012,027	8,012,027	0	8,012,027	0	0.0%	\$0	0.0%
Miscellaneous	2,988,444	9,093	1,093,083	63,000	63,000	63,000	0	63,000	0	0.0%	\$0	0.0%
<b>TOTAL</b>	<b>\$9,998,082</b>	<b>\$7,154,239</b>	<b>\$8,551,420</b>	<b>\$9,775,027</b>	<b>\$9,583,924</b>	<b>\$9,780,027</b>	<b>\$5,000</b>	<b>\$9,666,746</b>	<b>(\$113,281)</b>	<b>-1.2%</b>	<b>(\$108,281)</b>	<b>-1.1%</b>
<b>OTHER GOV'TS.</b>												
Reimbursed Port Debt Service	\$840,060	\$389,234	\$396,574	\$596,356	\$596,356	\$870,857	\$274,501	\$870,857	\$0	0.0%	\$274,501	46.0%
State Pension Contribution	5,349,684	6,189,899	5,199,177	6,189,900	5,199,177	5,199,177	(990,723)	5,199,177	0	0.0%	(990,723)	-16.0%
<b>TOTAL</b>	<b>\$6,189,744</b>	<b>\$6,579,133</b>	<b>\$5,595,751</b>	<b>\$6,786,256</b>	<b>\$5,795,533</b>	<b>\$6,070,034</b>	<b>(\$716,222)</b>	<b>6,070,034</b>	<b>\$0</b>	<b>0.0%</b>	<b>(\$716,222)</b>	<b>-10.6%</b>
<b>TASK FORCE REVENUES</b>												
Corporate Filing Tax	\$1,098,960	\$1,184,380	\$1,165,780	\$1,209,160	\$1,179,824	\$1,214,000	\$4,840	\$1,029,317	(\$184,683)	-15.2%	(\$179,843)	-14.9%
Limited Liability Corp. Filing Tax	2,807,040	3,045,425	3,184,520	3,365,033	3,393,956	3,500,000	134,967	2,963,310	(536,690)	-15.3%	(401,723)	-11.9%
Lodging Tax	\$730,034	\$716,804	899,297	771,744	881,357	771,744	0	637,579	(134,165)	-17.4%	(134,165)	(\$0)
Natural Gas Tax	\$477,244	\$551,288	525,981	537,689	589,962	541,000	3,311	432,800	(108,200)	-20.0%	(104,889)	(\$0)
<b>TOTAL</b>	<b>\$5,113,278</b>	<b>\$5,497,897</b>	<b>\$5,775,578</b>	<b>\$5,883,626</b>	<b>6,045,099</b>	<b>\$6,026,744</b>	<b>\$143,118</b>	<b>\$5,063,006</b>	<b>(\$963,738)</b>	<b>-16.0%</b>	<b>(\$820,620)</b>	<b>-13.9%</b>
<b>COUNTY SEAT RELIEF PACKAGE</b>												
Statutory Trust Filing Fees	\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000	\$0	\$1,000,000	\$0	0.0%	\$0	0.0%
NCC Corp. Filing Fees	1,179,350	1,274,898	1,328,402	1,293,467	1,401,458	1,341,000	47,533	1,145,869	(195,131)	-14.6%	(147,598)	-11.4%
UCC Filings	5,539,656	6,110,411	5,860,846	6,297,196	6,171,424	6,365,000	67,804	6,232,543	(132,457)	-2.1%	(64,653)	(0)
State of DE PILOT	2,497,875	2,004,972	3,358,699	2,498,176	3,331,252	3,331,252	833,076	2,497,875	(833,377)	-25.0%	(301)	(0)
<b>TOTAL</b>	<b>\$10,216,881</b>	<b>\$10,390,282</b>	<b>\$11,547,947</b>	<b>\$11,088,839</b>	<b>\$11,904,134</b>	<b>\$12,037,252</b>	<b>\$948,413</b>	<b>\$10,876,287</b>	<b>(\$1,160,965)</b>	<b>-9.6%</b>	<b>(\$212,552)</b>	<b>-1.9%</b>
<b>SUB-TOTAL GENERAL FUND</b>	<b>\$159,449,554</b>	<b>\$160,488,481</b>	<b>\$164,497,986</b>	<b>\$169,672,653</b>	<b>\$171,609,812</b>	<b>\$171,440,743</b>	<b>\$1,768,090</b>	<b>\$157,859,018</b>	<b>(\$13,581,725)</b>	<b>-7.9%</b>	<b>(\$11,813,635)</b>	<b>-7.0%</b>
<b>TRANSFERS/CARRYOVER</b>												
Prior Years' Surplus	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	0.0%	0	0.0%
WPA	275,000	275,000	275,000	275,000	275,000	275,000	0	275,000	0	0.0%	0	0.0%
Other Transfers	\$0	\$0	0	0	0	0	\$0	\$0	\$0	0.0%	\$0	0.0%
<b>TOTAL</b>	<b>\$275,000</b>	<b>\$275,000</b>	<b>\$275,000</b>	<b>\$275,000</b>	<b>\$275,000</b>	<b>\$275,000</b>	<b>\$0</b>	<b>\$275,000</b>	<b>0</b>	<b>0.0%</b>	<b>0</b>	<b>0.0%</b>
<b>GRAND TOTAL</b>	<b>\$159,724,554</b>	<b>\$160,763,481</b>	<b>\$164,772,986</b>	<b>\$169,947,653</b>	<b>\$171,884,812</b>	<b>\$171,715,743</b>	<b>\$1,768,090</b>	<b>\$158,134,018</b>	<b>(\$13,581,725)</b>	<b>-7.9%</b>	<b>(\$11,813,635)</b>	<b>-7.0%</b>

**FY 2021**  
**Water / Sewer Fund Projected Revenue**

REVENUE TYPE	FY 2017 Year End	FY 2018 Year End	FY 2019 Year End	FY 2020 Budget	Pre-COVID			FY 2021 Projected Post-COVID	Change from FY 2021 Proposed	% Change from FY 2021 Proposed	Change from FY 2020 Budget	% Change from FY 2020 Budget
					FY 2020 Projected YE (Q3 WEFAC)	FY 2021 Proposed Budget	Change from FY 2020 Budget					
	A	B	C	D	E	F	F - D	G	G - F	G / F - 1	G - D	G / D - 1
Direct User Fees	\$51,245,529	\$52,047,403	\$53,337,686	\$54,940,000	\$54,361,539	\$53,353,000	(\$1,587,000)	\$48,165,541	(\$5,187,459)	-9.7%	(\$6,774,459)	-12.3%
Stormwater Billings	6,557,031	8,756,776	8,552,418	8,030,000	8,195,177	8,074,000	44,000	8,074,000	0	0.0%	\$44,000	0.5%
New Castle County Sewer	22,543,855	21,522,899	21,599,273	19,578,000	21,289,737	21,882,000	2,304,000	21,882,000	0	0.0%	\$2,304,000	11.8%
Rentals	922,725	981,737	1,108,514	1,085,000	1,085,000	1,065,000	(20,000)	1,065,000	0	0.0%	(\$20,000)	-1.8%
Solar Panel Revenue	72,610	21,142	35,187	30,000	30,000	30,000	0	30,000	0	0.0%	\$0	0.0%
Other	2,249,135	0	110,000	0	6	0	0	0	0	0.0%	\$0	0.0%
<b>GRAND TOTAL</b>	<b>\$83,590,887</b>	<b>\$83,329,957</b>	<b>\$84,743,078</b>	<b>\$83,663,000</b>	<b>\$84,961,459</b>	<b>\$84,404,000</b>	<b>\$741,000</b>	<b>\$79,216,541</b>	<b>(\$5,187,459)</b>	<b>-6.1%</b>	<b>(\$4,446,459)</b>	<b>-5.3%</b>