

FY 2022
General Fund Projected Revenues

TYPE	FY 2017 Year End	FY 2018 Year End	FY 2019 Year End	FY 2020 Year End	FY 2021 Budget	FY 2021 Projected	FY 2022 Projected	FY'22-FY'21 Budget	FY'22-FY'21 Projected
PROPERTY TAXES									
Real Estate Tax	\$39,330,704	\$41,886,272	\$41,409,287	\$42,229,470	\$41,142,742	\$41,142,742	\$41,956,728	\$813,986	\$813,986
Penalty	1,266,207	1,379,866	1,338,299	1,468,681	1,000,000	1,368,558	1,300,000	300,000	(68,558)
TOTAL	\$40,596,911	\$43,266,138	\$42,747,587	\$43,698,151	\$42,142,742	\$42,511,300	\$43,256,728	\$1,113,986	\$745,428
WAGE TAXES									
Wage Taxes	\$60,334,733	\$60,924,168	\$61,686,669	\$58,325,963	\$60,017,574	\$60,753,093	\$64,079,093	\$4,061,519	\$3,326,000
Net Profits Tax	6,577,048	6,449,989	6,746,611	7,311,221	5,822,796	5,822,796	6,000,000	177,204	177,204
TOTAL	\$66,911,781	\$67,374,157	\$68,433,281	\$65,637,184	\$65,840,370	\$66,575,889	\$70,079,093	\$4,238,723	\$3,503,204
OTHER TAXES									
Franchise Fees	\$921,140	\$888,718	\$899,562	\$764,123	\$764,123	\$764,123	\$764,123	\$0	\$0
Head Taxes	3,853,010	3,693,366	3,764,224	3,532,970	3,207,062	3,014,335	3,291,445	84,383	277,110
Real Estate Transfer (Residential)	1,845,597	2,040,054	2,430,142	2,068,226	1,269,544	2,629,996	2,050,577	781,033	(579,419)
Real Estate Transfer (Commercial)	2,614,326	1,142,646	1,077,894	3,850,249	736,991	329,111	1,003,812	266,821	674,701
TOTAL	\$9,234,072	\$7,764,784	\$8,171,821	\$10,215,568	\$5,977,720	\$6,737,565	\$7,109,957	\$1,132,237	\$372,392
LICENSES/PERMITS/FEES									
Business License	\$1,600,301	\$1,653,481	\$1,693,213	\$1,537,815	\$1,608,350	\$1,534,221	\$1,605,582	(\$2,768)	\$71,361
Permits	2,301,930	3,316,806	2,493,002	3,713,990	1,792,003	1,982,157	2,298,071	506,068	315,914
Fees	547,731	540,145	595,876	494,928	483,119	427,753	500,000	16,881	72,247
TOTAL	\$4,449,962	\$5,510,432	\$4,782,091	\$5,746,733	\$3,883,472	\$3,944,131	\$4,403,653	\$520,181	\$459,522
FINES									
Criminal	\$238,285	\$201,870	\$159,391	\$121,398	\$200,000	\$76,708	\$119,166	(\$80,834)	\$42,458
Instant Ticket	295,872	290,982	391,471	250,922	240,270	199,461	282,394	42,124	82,933
Redlight	2,778,509	2,982,531	3,307,518	2,778,823	4,785,404	5,308,760	5,441,000	655,596	132,240
Parking	2,920,078	2,486,470	3,086,947	2,229,459	2,928,467	0	2,652,593	(275,874)	2,652,593
TOTAL	\$6,232,744	\$5,961,853	\$6,945,327	\$5,380,602	\$8,154,141	\$5,584,929	\$8,495,153	\$341,012	\$2,910,224
INVESTMENTS									
Interest	\$506,098	\$989,567	\$1,947,184	\$1,301,142	\$184,500	\$330,808	\$336,000	\$151,500	\$5,192
Realized Gain/(Loss)	0	0	0	0	0	0	0	0	0
TOTAL	\$506,098	\$989,567	\$1,947,184	\$1,301,142	\$184,500	\$330,808	\$336,000	\$151,500	\$5,192

FY 2022
General Fund Projected Revenues
(continued)

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OTHER REVENUES									
Rentals & Concessions	\$240,380	\$202,356	\$213,317	\$166,285	\$190,712	\$190,712	\$25,278	(\$165,434)	(\$165,434)
General Govt. Charges	1,522,703	1,466,152	1,512,715	1,239,783	1,401,007	1,028,364	1,052,567	(348,440)	24,203
Indirect Costs	5,246,555	5,476,638	5,732,305	8,012,028	8,012,027	8,012,027	7,584,678	(427,349)	(427,349)
Miscellaneous	2,988,444	9,093	1,093,083	33,483	63,000	63,000	63,000	0	0
TOTAL	\$9,998,082	\$7,154,239	\$8,551,420	\$9,451,578	\$9,666,746	\$9,294,103	\$8,725,523	(\$941,223)	(\$568,580)
OTHER GOV'TS.									
Reimbursed Port Debt Service	\$840,060	\$389,234	\$396,574	\$569,356	\$870,857	\$870,857	\$554,204	(\$316,653)	(\$316,653)
State Pension Contribution	5,349,684	6,189,899	5,199,177	5,785,466	5,199,177	5,785,466	5,785,466	586,289	0
CARES Act	0	0	0	1,872,869	0	8,974,426	0	0	(8,974,426)
TOTAL	\$6,189,744	\$6,579,133	\$5,595,751	\$8,227,691	\$6,070,034	\$15,630,749	\$6,339,670	\$269,636	(\$9,291,079)
TASK FORCE REVENUES									
Corporate Filing Tax	\$1,098,960	\$1,184,380	\$1,165,780	\$1,206,540	\$1,029,317	\$1,360,841	\$1,254,918	\$225,601	(\$105,923)
Limited Liability Corp. Filing Tax	2,807,040	3,045,425	3,184,520	3,233,500	2,963,310	3,440,579	3,500,538	537,228	59,959
Lodging Tax	730,034	716,804	899,297	612,719	637,579	370,070	730,629	93,050	360,559
Natural Gas Tax	477,244	551,288	525,981	571,897	432,800	432,800	504,761	71,961	71,961
TOTAL	\$5,113,278	\$5,497,897	\$5,775,578	\$5,624,656	\$5,063,006	\$5,604,290	\$5,990,845	\$927,839	\$386,555
COUNTY SEAT RELIEF PACKAGE									
Statutory Trust Filing Fees	\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000	\$0	\$0
NCC Corp. Filing Fees	1,179,350	1,274,898	1,328,402	1,408,025	1,145,869	1,649,903	1,557,192	411,323	(92,711)
UCC Filings	5,539,656	6,110,411	5,860,846	5,901,157	6,232,543	5,503,259	5,632,242	(600,301)	128,983
State of DE PILOT	2,497,875	2,004,972	3,358,699	3,331,252	2,497,875	3,331,252	3,331,252	833,377	0
TOTAL	\$10,216,881	\$10,390,282	\$11,547,946	\$11,640,434	\$10,876,287	\$11,484,414	\$11,520,686	\$644,399	\$36,272
SUB-TOTAL GENERAL FUND	\$159,449,554	\$160,488,481	\$164,497,984	\$166,923,740	\$157,859,018	\$167,698,178	\$166,257,308	\$8,398,290	(\$1,440,870)
TRANSFERS/CARRYOVER									
Prior Years' Surplus	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
WPA	275,000	275,000	275,000	275,000	275,000	275,000	275,000	0	0
Other Transfers	0	0	0	0	0	0	0	0	0
TOTAL	\$275,000	\$275,000	\$275,000	\$275,000	\$275,000	\$275,000	\$275,000	\$0	\$0
GRAND TOTAL	\$159,724,554	\$160,763,481	\$164,772,984	\$167,198,740	\$158,134,018	\$167,973,178	\$166,532,308	\$8,398,290	(\$1,440,870)

FY 2022
Water/Sewer Fund Projected Revenues

TYPE	FY 2017 Year End	FY 2018 Year End	FY 2019 Year End	FY 2020 Year End	FY 2021 Budget	FY 2021 Projected	FY 2022 Projected	FY'22-FY'21 Budget	FY'22-FY'21 Projected
Total Direct User Fees	\$51,245,529	\$52,047,404	\$53,337,687	\$46,785,502	\$48,165,541	\$51,343,412	\$52,209,830	\$4,044,289	\$866,418
Inside City Water	17,297,721	17,717,323	18,970,166	19,439,303	17,466,300	19,546,467	19,592,381	2,126,081	45,914
Outside City Water	15,965,229	16,538,567	18,460,170	18,785,687	16,671,841	18,689,118	19,109,296	2,437,455	420,178
Sewer	11,942,749	12,543,559	13,940,809	13,124,623	12,753,400	13,304,983	13,592,403	839,003	287,420
Direct User Fees - Other / Adjustment	3,556,153	(658,623)	(3,732,414)	(3,967,767)	74,000	(998,604)	(1,936,000)	(2,010,000)	(937,396)
Direct User Fees - Penalty and Interest	2,483,677	5,906,578	5,698,956	(596,344)	1,200,000	801,448	1,851,750	651,750	1,050,302
Stormwater Billings	6,557,031	8,756,776	8,552,418	8,301,152	8,074,000	8,413,346	8,664,000	590,000	250,654
New Castle County Sewer	22,543,855	21,522,899	21,599,273	22,489,162	21,882,000	20,299,729	21,173,439	(708,561)	873,710
Rentals	922,725	981,737	1,108,514	1,024,454	1,065,000	1,065,000	1,050,000	(15,000)	(15,000)
Solar Panel Revenue	72,610	21,142	35,187	38,639	30,000	30,000	37,000	7,000	7,000
Other	2,249,135	0	110,000	6	0	0	0	0	0
CARES Act	0	0	0	184,697	0	500,000	0	0	(500,000)
GRAND TOTAL	\$83,590,886	\$83,329,958	\$84,743,079	\$78,823,612	\$79,216,541	\$81,651,487	\$83,134,269	\$3,917,728	\$1,482,782