

FY 2023
General Fund Projected Revenues

TYPE	FY 2018 Year End	FY 2019 Year End	FY 2020 Year End	FY 2021 Year End	FY 2022 Budget	FY 2022 Projected	FY 2023 Projected	FY'23-FY'22 Budget	FY'23-FY'22 Projected
PROPERTY TAXES									
Real Estate Tax	\$41,886,272	\$41,409,287	\$42,229,470	\$43,215,313	\$41,956,728	\$41,956,728	\$45,056,800	\$3,100,072	\$3,100,072
Penalty	1,379,866	1,338,299	1,468,681	1,512,979	1,300,000	1,410,781	1,505,000	205,000	94,219
TOTAL	\$43,266,138	\$42,747,587	\$43,698,151	\$44,728,292	\$43,256,728	\$43,367,509	\$46,561,800	\$3,305,072	\$3,194,291
WAGE TAXES									
Wage Taxes	\$60,924,168	\$61,686,669	\$58,325,964	\$57,470,355	\$64,079,093	\$61,674,586	\$64,689,576	\$610,483	\$3,014,990
Net Profits Tax	6,449,989	6,746,611	7,311,221	7,973,882	6,000,000	6,000,000	7,515,204	1,515,204	1,515,204
TOTAL	\$67,374,157	\$68,433,281	\$65,637,185	\$65,444,237	\$70,079,093	\$67,674,586	\$72,204,780	\$2,125,687	\$4,530,194
OTHER TAXES									
Franchise Fees	\$888,718	\$899,562	\$764,123	\$1,021,640	\$764,123	\$859,160	\$859,160	\$95,037	\$0
Head Taxes	3,693,366	3,764,224	3,532,970	3,451,363	3,291,445	3,291,445	3,205,867	(85,578)	(85,578)
Real Estate Transfer (Residential)	2,040,054	2,430,142	2,068,226	3,748,462	2,050,577	2,920,809	2,112,094	61,517	(808,715)
Real Estate Transfer (Commercial)	1,142,646	1,077,894	3,850,249	724,384	1,003,812	3,129,065	1,033,926	30,114	(2,095,139)
TOTAL	\$7,764,784	\$8,171,821	\$10,215,568	\$8,945,851	\$7,109,957	\$10,200,479	\$7,211,047	\$101,090	(\$2,989,432)
LICENSES/PERMITS/FEES									
Business License	\$1,653,481	\$1,693,213	\$1,537,815	\$1,551,732	\$1,605,582	\$1,605,582	\$1,651,502	\$45,920	\$45,920
Permits	3,316,806	2,493,002	3,713,990	2,539,293	2,298,071	3,576,526	2,812,175	514,104	(764,351)
Fees	540,145	595,876	494,928	511,085	500,000	470,112	500,000	0	29,888
TOTAL	\$5,510,432	\$4,782,091	\$5,746,733	\$4,602,110	\$4,403,653	\$5,652,220	\$4,963,677	\$560,024	(\$688,543)
FINES									
Criminal	\$201,870	\$159,391	\$121,398	\$115,548	\$119,166	\$128,816	\$128,816	\$9,650	\$0
Instant Ticket	290,982	391,471	250,922	322,684	282,394	282,394	307,418	25,024	25,024
Redlight	2,982,531	3,307,518	2,778,823	4,145,568	5,441,000	3,672,746	3,849,816	(1,591,184)	177,070
Parking	2,486,470	3,086,947	2,229,459	1,226,517	2,652,593	2,652,593	2,800,000	147,407	147,407
TOTAL	\$5,961,853	\$6,945,327	\$5,380,602	\$5,810,317	\$8,495,153	\$6,736,549	\$7,086,050	(\$1,409,103)	\$349,501
INVESTMENTS									
Interest	\$989,567	\$1,947,184	\$1,301,142	\$256,040	\$336,000	\$98,271	\$413,000	\$77,000	\$314,729
Realized Gain/(Loss)	0	0	0	0	0	0	0	0	0
TOTAL	\$989,567	\$1,947,184	\$1,301,142	\$256,040	\$336,000	\$98,271	\$413,000	\$77,000	\$314,729

FY 2023
General Fund Projected Revenues
(continued)

TYPE	FY 2018 Year End	FY 2019 Year End	FY 2020 Year End	FY 2021 Year End	FY 2022 Budget	FY 2022 Projected	FY 2023 Projected	FY'23-FY'22 Budget	FY'23-FY'22 Projected
OTHER REVENUES									
Rentals & Concessions	\$202,356	\$213,317	\$166,285	\$194,418	\$25,278	\$153,904	\$203,000	\$177,722	\$49,096
General Govt. Charges	1,466,152	1,512,715	1,239,783	1,718,157	1,052,567	1,860,117	1,491,902	439,335	(368,215)
Indirect Costs	5,476,638	5,732,305	8,012,028	8,012,027	7,584,678	7,584,678	7,835,711	251,033	251,033
Miscellaneous	9,093	888,610	33,483	244,234	63,000	63,000	0	(63,000)	(63,000)
TOTAL	\$7,154,239	\$8,346,947	\$9,451,578	\$10,168,835	\$8,725,523	\$9,661,699	\$9,530,613	\$805,090	(\$131,086)
OTHER GOV'TS.									
Reimbursed Port Debt Service	\$389,234	\$396,574	\$569,356	\$870,857	\$554,204	\$554,204	\$553,829	(\$375)	(\$375)
State Pension Contribution	6,189,899	5,199,177	5,785,466	6,352,065	5,785,466	6,352,065	6,352,065	566,599	0
CARES / ARPA	0	0	1,872,869	8,653,900	0	0	12,000,000	12,000,000	12,000,000
TOTAL	\$6,579,133	\$5,595,751	\$8,227,691	\$15,876,822	\$6,339,670	\$6,906,269	\$18,905,894	\$12,566,224	\$11,999,625
TASK FORCE REVENUES									
Corporate Filing Tax	\$1,184,380	\$1,165,780	\$1,206,540	\$1,535,980	\$1,254,917	\$1,602,790	\$1,602,790	\$347,873	\$0
Limited Liability Corp. Filing Tax	3,045,425	3,184,520	3,233,500	4,166,420	3,500,538	4,491,560	4,491,560	991,022	0
Lodging Tax	716,804	899,297	612,719	388,131	730,629	782,122	801,675	71,046	19,553
Natural Gas Tax	551,288	525,981	571,897	531,694	504,761	527,122	527,122	22,361	0
TOTAL	\$5,497,897	\$5,775,578	\$5,624,656	\$6,622,225	\$5,990,845	\$7,403,594	\$7,423,147	\$1,432,302	\$19,553
COUNTY SEAT RELIEF PACKAGE									
Statutory Trust Filing Fees	\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000	\$0	\$0
NCC Corp. Filing Fees	1,274,898	1,328,402	1,408,025	1,861,788	1,557,192	1,735,897	1,735,897	178,705	0
UCC Filings	6,110,411	5,860,846	5,901,157	6,218,949	5,632,242	6,373,448	6,373,448	741,206	0
State of DE PILOT	2,004,972	3,358,699	3,331,252	3,360,817	3,331,252	3,360,817	3,360,817	29,565	0
TOTAL	\$10,390,282	\$11,547,946	\$11,640,434	\$12,441,553	\$11,520,686	\$12,470,162	\$12,470,162	\$949,476	\$0
SUB-TOTAL GENERAL FUND	\$160,488,481	\$164,293,512	\$166,923,740	\$174,896,282	\$166,257,308	\$170,171,338	\$186,770,170	\$20,512,862	\$16,598,832
TRANSFERS/CARRYOVER									
Prior Years' Surplus	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
WPA	275,000	275,000	275,000	275,000	275,000	275,000	275,000	0	0
Other Transfers	0	0	0	0	0	0	0	0	0
TOTAL	\$275,000	\$275,000	\$275,000	\$275,000	\$275,000	\$275,000	\$275,000	\$0	\$0
GRAND TOTAL	\$160,763,481	\$164,568,512	\$167,198,740	\$175,171,282	\$166,532,308	\$170,446,338	\$187,045,170	\$20,512,862	\$16,598,832

FY 2023
Water/Sewer Fund Projected Revenues

TYPE	FY 2018 Year End	FY 2019 Year End	FY 2020 Year End	FY 2021 Year End	FY 2022 Budget	FY 2022 Projected	FY 2023 Projected	FY'23-FY'22 Budget	FY'23-FY'22 Projected
Total Direct User Fees	\$52,047,404	\$53,337,687	\$46,785,502	\$53,507,700	\$52,209,830	\$52,598,916	\$56,531,186	\$4,321,356	\$3,932,270
Inside City Water	17,717,323	18,970,166	19,439,303	19,607,954	19,592,381	19,978,859	21,565,104	1,972,723	1,586,245
Outside City Water	16,538,567	18,460,170	18,785,687	18,857,267	19,109,296	19,803,586	20,638,654	1,529,358	835,068
Sewer	12,543,559	13,940,809	13,124,623	13,326,465	13,592,403	12,900,721	14,769,428	1,177,025	1,868,707
Direct User Fees - Other / Adjustments	(658,623)	(3,732,414)	(3,967,767)	464,025	(1,936,000)	(1,936,000)	(2,294,000)	(358,000)	(358,000)
Direct User Fees - Penalty and Interest	5,906,578	5,698,956	(596,344)	1,251,989	1,851,750	1,851,750	1,852,000	250	250
Stormwater Billings	8,756,776	8,552,418	8,301,152	9,318,456	8,664,000	8,919,879	8,208,000	(456,000)	(711,879)
New Castle County Sewer	21,522,899	21,599,273	22,489,162	19,622,109	21,173,439	20,331,504	21,056,000	(117,439)	724,496
Rentals	981,737	1,108,514	1,024,454	594,079	1,050,000	588,453	535,000	(515,000)	(53,453)
Solar Panel Revenue	21,142	35,187	38,639	17,622	37,000	37,000	37,000	0	0
Other	0	110,000	6	100,000	0	0	0	0	0
CARES Act	0	0	184,697	300,000	0	0	0	0	0
GRAND TOTAL	\$83,329,958	\$84,743,079	\$78,823,612	\$83,459,966	\$83,134,269	\$82,475,752	\$86,367,186	\$3,232,917	\$3,891,434